



How to Participate:

Tuition is \$1,200 for Delaware County Chamber of Commerce Members, \$1,500 for non-members. Tuition includes all materials as well as admission to the Chamber's Annual Dinner, Small Business Awards Dinner and Annual Membership Luncheon. Tuition must be paid prior to start.

If you would like more information or to register for the next Leadership program, contact Trish McFarland at 610.565.3677 or foundation@delcochamber.org or visit us on the web at delcochamber.org/leadership

Kicking off in September, there are nine interactive sessions. All sessions, except for those in April and June, run from 9 AM to 3 PM, attendance is mandatory for completion. Note that there is no session in December. Location for sessions will vary.

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| September 20, 2018 | March 21, 2019 |
| October 18, 2018 | April 2018 <i>Day in Harrisburg</i> |
| November 13, 2018 | May 16, 2019 |
| January 17, 2019 | June 19, 2019 <i>Graduation</i> |

In addition to attending all class sessions, Academy attendees are also required to participate in the Annual Comcast Day of Caring on Saturday, April 27, 2019.

Application deadline is August 15, 2018.

Program Benefits

The Foundation of the Delaware County Chamber of Commerce's Leadership Delaware County is an excellent opportunity for *employers* to:

- Retain highly valued employees.
- Learn more about the economic and political structure of your community.
- Enhance your company image within the community.
- Make new connections that can benefit your organization.

It gives *employees* an opportunity to:

- Develop leadership skills
- Connect to volunteer opportunities
- Improved personal and professional effectiveness.
- Improved networking skills and the development of new community relationships.
- Development of skills in public speaking, strategic thinking, community issues and motivating teams.

"Being a student in the leadership program was a tremendous and highly effective learning and developmental experience. The class offered a great mix of traditional and unconventional education and growth opportunities, including sharing experiences and perspectives with fellow students, engaging in Q&A sessions with Delco business leaders, attending meetings of Boards of Directors of local non-profit organizations, and participating in a fun and rewarding volunteer day. Bottom line: LDC helps you grow, not only as a leader, but also as an asset to your employer, a contributor to the community, and personally."

*John Diloio, Manager, Treasury Department
AmeriHealth Caritas
Class of 2016*



2018 - 2019



Partnering for a Stronger Community



The Foundation of the Delaware County Chamber of Commerce

Advancing Business Leadership and Education

delcochamber.org

"Being involved in different leadership roles within our firm and community I have continued to rely on the leadership skills I developed from being apart of the Chamber leadership program."

*Michael W. Simpson CPA
Brinker Simpson & Co., LLC, Class of 2012*

How do we bring out the best in ourselves, our people and our organizations?

How do we inspire collaboration, innovation and action?

Leadership expert Peter Drucker once said, "Management is doing things right. Leadership is doing the right things." Through the Foundation of the Delaware County Chamber of Commerce leadership program, participants expand beyond the management skills that make them effective at work to develop the leadership abilities that will help them inspire their teams and create innovation and opportunity in their organizations and the community. Most sessions of LDC include panel discussions with Delaware County leaders who will share their leadership experiences and engage participants in discussions about trends and issues facing the County.

Leadership Delaware County runs from September to June. Through a series of nine interactive sessions led by top professionals in a variety of fields, participants develop their leadership skills while learning about their community and issues facing Delaware County. Graduates will be recognized at the Chamber's Annual meeting in June.

Established in 1989 and with close to 400 distinguished alumni, the program lays a foundation for the importance and significance of service to the community. The FDCCC Leadership alumni hold County, State and Federal elected positions, lead non-profit organizations, corporations, or are small business owners.

Session One - September 20, 2018 Framework For Professional Development And Growth As A Leader

Participants will identify personal leadership goals and develop a career and leadership plan for implementation throughout the program. They will also be introduced to the expectations for the LDC.

Session Two - October 18, 2018 Leading from Strengths

Participants will take the StrengthsFinder 2.0 and the Emotional Intelligence 2.0 assessment and discuss implications for personal and team leadership development. They'll also explore their core values and how these inform their leadership style and activities.

Session Three - November 13, 2018 * Session starts at noon & ends with Chamber's Annual Dinner

Networking, Communicating and Presentation Skills for Leaders
Participants will explore their personal networks, relationship styles and strengths and develop plans for more strategic, intentional networking. They will also learn how to use storytelling and public speaking skills to convey their messages effectively.

Session Four - January 17, 2019 The Resilient, Inclusive Leader

Participants will explore various strategies for individual and team learning and development and ways to bounce back from challenges and mistakes. They will also develop their cultural competency skills and learn about how to become more inclusive leaders.

Session Five - February 21, 2019 Decision-making, Data and Making the Business Case

In this session, participants will explore various decision-making strategies and ways to use data in decision-making. They will also learn how to make the business case for projects and new opportunities.

Session Six - March 21, 2019 The Entrepreneurial Leader

Entrepreneurship is the art of seeing possibilities. In this session, participants will explore entrepreneurial thinking practices and models and will discuss how to incorporate these ideas into their personal and professional lives.

Session Seven - April 2019 Leadership in Government

Participants will travel to Harrisburg to meet with government leaders and discuss the importance of "getting involved in our communities" as well as tour the State Capitol.

Session Eight - May 16, 2019 My Growth as a Leader

Participants will present on their experiences and on how they've grown as a leader during the past 8 months.

Session Nine - June 19, 2019 Graduation at Chamber Annual Membership Luncheon

Participants graduate at the Chamber's Annual Meeting.

