



How to Participate:

Tuition is \$1,700 for Delaware County Chamber of Commerce Members, \$2,000 for non-members. Tuition includes all program materials, professional headshot, attendance at the Chamber's Annual Dinner and Small Business Awards Dinner.

If you would like more information or to register for the next Leadership program, contact **Trish McFarland at 610.565.3677** or foundation@delcochamber.org or visit us on the web at delcochamber.org/leadership

Kicking off in September, the 2019-2020 Leadership Delaware County Program consists of ten mandatory sessions. Each session will be held from 9:00 AM to 3:00 PM in variety of locations throughout Delaware County, with two exceptions December that session will begin at Noon and conclude at the Annual Dinner and April (specific times TBA).

September 19, 2019 **March 19, 2020**

October 17, 2019 **April 2020**

Day in Harrisburg

December 4, 2019
Start @ Noon

January 16, 2020

May 21, 2020

February 20, 2020

May 27, 2020
Graduation

In addition to attending all class sessions, Leadership participants are also **required** to participate in the **Annual Comcast Day of Caring** on a Saturday in the Spring.

Application deadline is August 14, 2019.

Program Benefits

The Foundation of the Delaware County Chamber of Commerce's Leadership Delaware County is an excellent opportunity for **employers** to:

- Retain highly valued employees.
- Learn more about the economic and political structure of your community.
- Enhance your company image within the community.
- Make new connections that can benefit your organization.

It gives **employees** an opportunity to:

- Develop leadership, public speaking, strategic thinking and team management skills.
- Connect to volunteer opportunities.
- Improve personal and professional effectiveness.
- Improve networking skills and develop new community relationships.
- Develop an in depth understanding of the issues facing Delaware County.

"Being a student in the leadership program was a tremendous and highly effective learning and developmental experience. The class offered a great mix of traditional and unconventional education and growth opportunities, including sharing experiences and perspectives with fellow students, engaging in Q&A sessions with Delco business leaders, attending meetings of Boards of Directors of local non-profit organizations, and participating in a fun and rewarding volunteer day. Bottom line: LDC helps you grow, not only as a leader, but also as an asset to your employer, a contributor to the community, and personally."

*John Diloio, Manager, Treasury Department
AmeriHealth Caritas
Class of 2016*

LEADERSHIP DELAWARE COUNTY

2019-2020




Partnering for a Stronger Community



**The Foundation of the
Delaware County
Chamber of Commerce**

Advancing Business Leadership and Education

delcochamber.org

“The Leadership Delaware County (LDC) program was especially useful for me as a small business owner. Not only did I learn new leadership skills, but I also found myself relearning previously acquired skills. What was particularly beneficial about this program was the emphasis on developing and implementing leadership skills. Interaction with fellow classmates and the facilitator made LDC so much more than simply a classroom learning experience. The skills learned as part of LDC are applicable to all aspects of one's life; not just in the workplace.”

*Brent A. Doane, Owner
Click Canyon, LLC, Class of 2019*

*How do we bring out the **best** in ourselves, our people and our organizations?*

*How do we **inspire** collaboration, innovation and action?*

Leadership expert Peter Drucker once said, “Management is doing things right. Leadership is doing the right things.” Through the Foundation of the Delaware County Chamber of Commerce leadership program, participants expand beyond the management skills that make them effective at work to develop the leadership abilities that will help them inspire their teams and create innovation and opportunity in their organizations and the community. Most sessions of LDC include panel discussions with Delaware County leaders who will share their leadership experiences and engage participants in discussions about trends and issues facing the County.

Leadership Delaware County runs from September to June. Through a series of nine interactive sessions led by top professionals in a variety of fields, participants develop their leadership skills while learning about their community and issues facing Delaware County. Upon completion of the program, participants will be recognized at a Graduation in May.

Established in 1989 and with more than **500 distinguished alumni**, the program lays a foundation for the importance and significance of service to the community. The FDCCC Leadership alumni hold County, State and Federal elected positions, lead non-profit organizations, corporations, or are small business owners.

Session One - September 19, 2019

Framework For Professional Development And Growth As A Leader

Participants will identify personal leadership goals and develop a career and leadership plan for implementation throughout the program. They will also be introduced to the expectations for the LDC.

Session Two - October 17, 2019

Leading from Strengths

Participants will take the StrengthsFinder 2.0 and the Emotional Intelligence 2.0 assessment and discuss implications for personal and team leadership development. They'll also explore their core values and how these inform their leadership style and activities.

Session Three - December 4, 2019

** Session starts at noon & ends with Chamber's Annual Dinner.*

Networking, Communicating and Presentation Skills for Leaders

Participants will explore their personal networks, relationship styles and strengths and develop plans for more strategic, intentional networking. They will also learn how to use storytelling and public speaking skills to convey their messages effectively.

Session Four - January 16, 2020

The Resilient, Inclusive Leader

Participants will explore various strategies for individual and team learning and development and ways to bounce back from challenges and mistakes. They will also develop their cultural competency skills and learn about how to become more inclusive leaders.

Session Five - February 20, 2020

Decision-making, Data and Making the Business Case

In this session, participants will explore various decision-making strategies and ways to use data in decision-making. They will also learn how to make the business case for projects and new opportunities.

Session Six - March 19, 2020

Creating Opportunities

Leaders don't just seize opportunities, they create them. In this session, we'll explore tools and strategies to help you better understand customer needs and find new opportunities for creating value.

Session Seven - April 2020

Leadership in Government

Participants will travel to Harrisburg to meet with government leaders and discuss the importance of “getting involved in our communities” as well as tour the State Capitol.

Session Eight - May 21, 2020

My Growth as a Leader

Participants will present on their experiences and on how they've grown as a leader during the past 8 months.

Session Nine - May 27, 2020

Graduation

Participants end the program with a graduation that their employers and families are encouraged to attend.

