

Matt Ruth

ZSmall Business Awards 2016

Matt Ruth is the Chief Commercial Officer of Adapt Pharma, an innovative small business focused on the development and marketing of cutting-edge treatments for patients with special medical conditions. With its corporate office located in Radnor, the mission of the organization is to provide simple, safe, reliable, and accessible therapeutic options, ensuring that patients, and those who care for them, have access to the right treatment at the right time.

Matt holds a Bachelor of Science in Communications from Missouri State University and completed the General Management Executive Program at University of California, Los Angeles, in 2007.

After Fast Track Designation and Priority Review, the US Food and Drug Administration approved NARCAN® Nasal Spray for commercial use in the United States on November 18, 2015. This innovative life saving device is the only FDA approved ready-to-use, needle-free nasal spray version of naloxone used in the emergency treatment of an opioid overdose.

Delaware County became the first in Pennsylvania to save a life with naloxone after a law was passed in November 2014 when the District Attorney's Office partnered with police chiefs to develop a county-wide naloxone program. This law enforcement naloxone program has since become a model program for police departments across the state. Within just a year of that law passing, police in Delaware County have saved 171 lives with the use of naloxone and will now be the first in the world to carry this new life saving device.

Before joining Adapt, Matt was the Vice President of CNS Commercial for Azur Pharma. When Azur Pharma merged with Jazz Pharmaceuticals in 2012, Matt continued as US Business Unit Lead for the Psychiatry Franchise.

From 2006-2007, Matt served as the Vice President of Sales and Managed Care at Avanir Pharmaceuticals before its acquisition by Azur, and from 2001-2006, he held various leadership positions with Allergan. He currently resides in Delaware County with his wife and two children.